

ARYABHATTA COLLEGE
IND-ACAD INTERFACE SOLUTIONS

SYLLABUS

Program: “Bankernel – CIBOP”

The program is an industry approved program. Its underlying course details have been in principally approved by the global banking companies – J P Morgan, Goldman Sachs, and Citigroup.

Course Details :

1. Introduction and a brief over of banking - Retail , Commercial / wholesale ; Investment Banking and Mortgage **(6 hours)**
2. Brief overview of changing landscapes in the global banking business : Specific post 2008 . Emerging new practices and thus job opportunities **(5 hours)**
3. Introduction to the Investment banking - Different Investment banking businesses ; Structure (Front, Middle, and back-office) ; key markets; Risk , legal , compliance , operations and compliance over view **(6 hours)**
4. Market Participants - Non Derivatives and Market participants - Derivatives. How one differs from another and how these respective participants influence the market **(4 hours)**
5. Asset classes / Investment products: Market specific - focusing on Indian and Non Indian Markets - US , UK , Europe . Detailed over view of Equity and Fixed Income- Types ; Pricing ; Risk Management **(4 hours)**
6. Detailed over view of Derivatives : Types of derivatives ; pricing and risk management **(4 hours)**
7. Client on boarding: AML, KYC, collateral management; Mark to market approach **(4 hours).**
8. Reference Data: Client demographics; Fees; instrumentation data; etc.. **(4 hours)**
9. Trade life cycle **(6 hours)**

10. Technology over view: Legacy technology; evolving platforms; and the future .
Common used enterprise solutions (**3 hours**)

Behavioral Skills (20 hours)

Orientation on enhancing:

Communication skills;

Presentation skills;

Team work;

Team participation by undergoing simulation exercises;

Extempore;

Mock group discussions and interviews.

Guidance also will be provided to how to have an impactful resume. These will be scheduled alongside sessions.